



Elevating the standard in roofing accessories

DEAL FLASH | CONSTRUCTION AND ENGINEERING SERVICES | JANUARY 2025

DEAL SNAPSHOT

OmniMax International, a leading North American manufacturer of roofing accessories and rainware products, has acquired Millennium Metals, a prominent roofing accessories manufacturer based in Jacksonville, Florida. This strategic acquisition expands OmniMax's portfolio, bolsters its market presence and strengthens its leadership in the residential roofing accessories market across Florida and the Southeastern United States.

With a history of innovation and excellence, OmniMax operates 12 manufacturing facilities across the USA and Canada, and is known for its industry-leading brands such as Amerimax, Berger, Verde and Flamco. OmniMax is owned by funds managed by affiliates of Strategic Value Partners, LLC, a global investment firm with more than US\$18 billion in assets under management, established by Victor Khosla in 2001.

Millennium Metals has built a 25-year legacy of delivering quality roofing accessories and exceptional service to its regional customer base. Joining OmniMax provides Millennium with enhanced manufacturing capabilities and a broader product offering to deliver unparalleled quality, service and value to their customers, while also creating new opportunities for employees and stakeholders.

“Heritage Capital Group was instrumental in helping OmniMax International acquire Millennium Metals. They introduced us to this valuable opportunity, and helped build rapport and trust between the two sides. Establishing this foundation was critical for executing the partnership and ultimately positioning OmniMax for long-term success in the roofing accessories sector.”

MIKE KUHARSKI
CHIEF STRATEGY &
DEVELOPMENT OFFICER
OMNIMAX
UNITED STATES

OAKLINS WAS INSTRUMENTAL IN FACILITATING THIS DEAL

As OmniMax's buy-side advisor, Oaklins Heritage in Jacksonville identified Millennium Metals as a strategic target. By leveraging market expertise and managing communications, Oaklins' team in Jacksonville helped OmniMax secure a growth-enhancing acquisition that strengthens its portfolio and positions it for continued success in the roofing accessories market. With a successful transaction completed, OmniMax maintains an ongoing partnership with the Heritage team, which continues to actively pursue acquisition opportunities on OmniMax's behalf.



has acquired



TALK TO OUR ADVISORS



✉ **MARY FROSIO**

Principal
Jacksonville, USA
T: +1 904 354 9600

Mary leads Heritage's buy-side services. She oversees target identification, fosters strong client relationships, and employs both creative and methodical outreach strategies to bring potential acquisition targets to the table. Mary provides insightful guidance and a personalized approach throughout the acquisition. Recent transactions include the sales of Atlas Greenhouse to Mangrove Equity Partners, Versatrim to Sawmill Capital and Maner Building Supply to US LBM Holdings.



✉ **ALEX KELLISON**

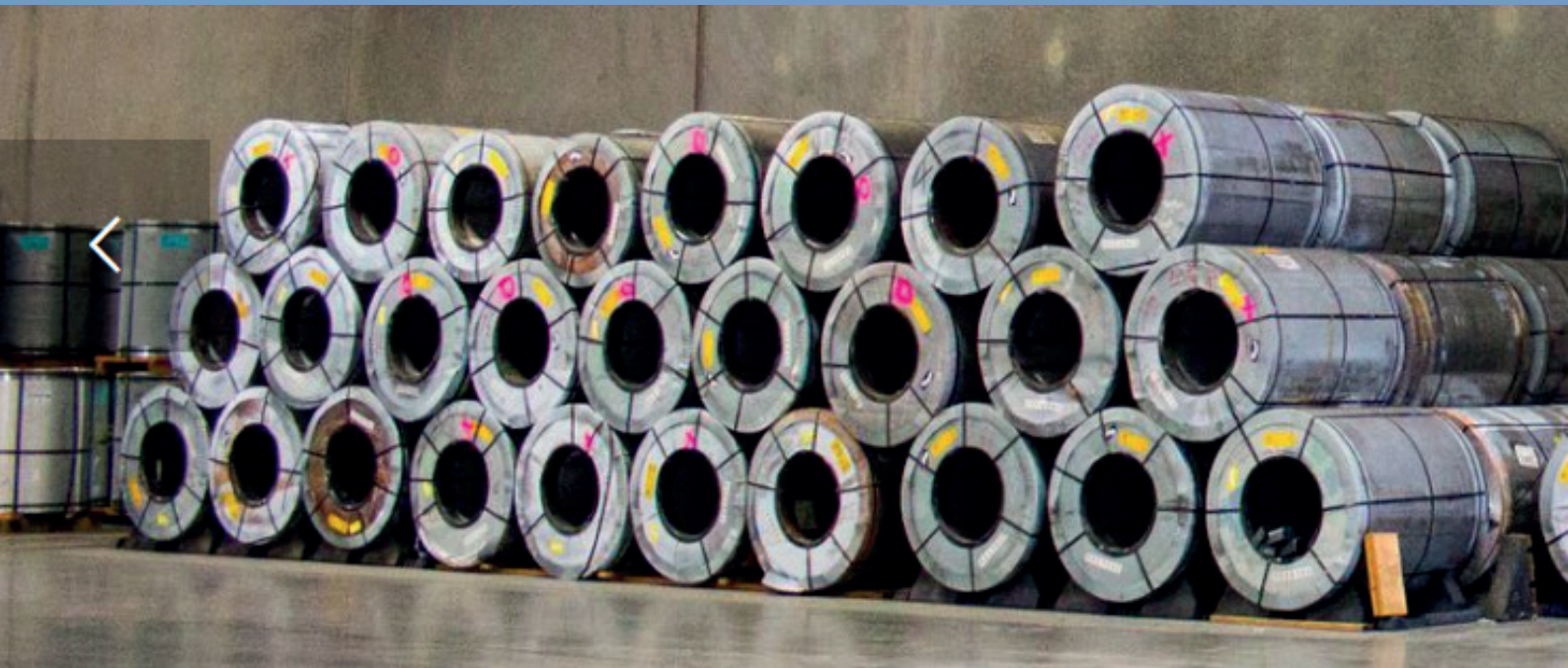
Principal
Jacksonville, USA
T: +1 904 354 9600

Alex provides mergers and acquisitions advisory services, and is also a member of Heritage's capital markets team, helping clients with capital needs ranging from raising growth capital to strategic consulting for bankruptcies and liquidations. Recent transactions include the partnership of Coastal Insurance Underwriters with Constellation Affiliated Partners, and the sales of EOM Public Works to USA Water and Power & Pumps to Motion & Control Enterprises.

“We are excited to join OmniMax and to continue to grow the great business we have built. This combination will enhance Millennium's ability to serve its customers through our enhanced product offering and manufacturing capacity, while creating growth opportunities for our employees. We are excited for what is to come for our business and our customers in this next chapter of our growth, and we want our customers to know that our team will be with them every step of the way.”

TONYA STEELE & SCOTT GRAMLING

CO-FOUNDERS, MILLENNIUM METALS, UNITED STATES



OAKLINS HAS CLOSED 630 DEALS IN CONSTRUCTION AND ENGINEERING SERVICES

United by a strong belief that we can achieve the extraordinary. Oaklins is a global team of 850+ financial advisory professionals in 40 countries providing M&A, growth equity, ECM, debt advisory and corporate finance services to support entrepreneurs, corporates and investors in reaching their goals.

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