

Financial collaboration ensures strategic expansion for energy solutions provider

DEAL FLASH | ENERGY, PRIVATE EQUITY | JANUARY 2025

DEAL SNAPSHOT

NPM Capital has acquired a significant minority interest in Jeco Energies, a leading industrial energy solutions provider in the Benelux. By teaming up with NPM Capital, Jeco Energies is ready for the next step in its remarkable growth trajectory through an increased focus on strategic acquisitions and international expansion.

Jeco Energies, a second-generation family business, is a fast-growing one-stop shop for turnkey solutions that provides both temporary and permanent solutions for industrial electrical power needs. The company operates across four business lines: industrial specialty rental, industrial electrical energy, industrial automation and industrial services. The business lines work seamlessly together as one synergetic group, creating significant cross-selling opportunities. Jeco Energies caters to a diverse range of blue-chip companies active in different end markets, such as energy suppliers, grid operators, large industrials and port operators. It has offices in Belgium, the Netherlands and South Africa serving clients in over 50 countries globally, with a team of over 200 employees who support the different business lines.

NPM Capital is an independent investment partner that serves medium- and large-sized companies that have a head office in the Benelux. With offices in Ghent and Amsterdam, NPM Capital focuses on family-owned enterprises and companies with a strong and dedicated management team. Its current portfolio consists of 24 companies, comprising both majority and minority participations.

“Oaklins’ team in Belgium provided us with invaluable guidance during the entire process of finding the right partner for Jeco Energies. Their expertise in process management, resolute communication and strategic advice were instrumental in providing us with the necessary comfort and support, ultimately leading to a successful result. We are highly satisfied with their ability to link us with the right partner to enhance our ongoing growth trajectory.”

JEF VAN DEN BRANDE
SHAREHOLDER
JECO ENERGIES
BELGIUM

OAKLINS WAS INSTRUMENTAL IN FACILITATING THIS DEAL

Oaklins’ team in Belgium acted as the exclusive M&A advisor to Jef Van den Brande, the shareholder of Jeco Energies. This transaction highlights Oaklins’ experience in the energy transition industry, and its proficiency in recognizing feasible partnerships and collaborations.



MARKET TRENDS & DEAL DRIVERS

Rapid electrification in the global industry, coupled with the adoption and integration of renewable energy sources, have led to a heightened demand for grid connections, high and medium voltage installations, and temporary power solutions. Furthermore, thanks to a growing emphasis on sustainability and efficiency, companies are opting for grid-connected transformers over diesel generators to reduce carbon emissions, noise pollution and reliance on fossil fuels.

TALK TO OUR ADVISORS



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Tom has more than 15 years of experience in M&A. Notable transactions he has advised on include the sale of a minority stake in Jeco Energies to NPM Capital, the entry of Creafund in Sitra and subsequent acquisition of Ricotto, the sale of Advipro to Normec, the sale of Pragmatics to House of Talents, the acquisition of Soret by Vanheede and the sale of Tax Consult to Moore Belgium.

Dieter has more than 14 years of banking experience and more than 7 years of M&A experience. Notable transactions he has advised on include the sale of a minority stake in Jeco Energies to NPM Capital, the acquisition of Group Vandamme's Hungarian operations by ADM, the acquisition of a minority stake of BNPP Fortis Private Equity in Hannecard, the acquisition of Quares Student Housing by Xior and the acquisition of a minority stake in Studio 100 by 3D investors and Jonelinvest.



**OAKLINS HAS CLOSED 408 DEALS IN ENERGY,
AND 1,493 DEALS IN PRIVATE EQUITY**

United by a strong belief that we can achieve the extraordinary. Oaklins is a global team of 850+ financial advisory professionals in 40 countries providing M&A, growth equity, ECM, debt advisory and corporate finance services to support entrepreneurs, corporates and investors in reaching their goals.

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